



FIT for the Future

Feed-In tariffs (FITs) and their application in the United States
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Fair and Efficient tariffs for Feed-In Regulation: Experience from France

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What are “Fair and Efficient Tariffs” ?

□ Fair:

- ⇒ Recognise RE electricity value from different RE sources
- ⇒ Pay for externalities differences in favour of RE electricity and fossil based power and which are not rewarded by the market
- ⇒ Give a chance to new and promising RE technologies against established power technologies, before they become cost competitive
- ⇒ Allow a fair profitability for investors: not an insufficient one nor and undue one

□ Efficient:

- ⇒ Attracting a sufficient number of various investors
- ⇒ Mobilising adequate levels of debt and equity
- ⇒ Sufficient projects profitability to finance an accelerated RE industry growth and development



Basis for « Fair and Efficient tariffs »

- ❑ **Regulation by prices (« carrot ») vs quantities (« stick »)**
 - ⇒ Developing renewables requires markets regulation
 - ⇒ Regulation by prices : more efficient, less costly, more simple, compatible with liberal economy, created industries
 - ⇒ History: Dk 90's, Germany (EEG), Sp, France... Ontario...
- ❑ **A tariff system adapted to technologies and applications**
 - ⇒ Wind: onshore, offshore, PV, SHP, Biomass & Biogas
- ❑ **If various cases, a system adapted to different sites**
 - ⇒ Wind: examples Germany, France, Portugal...
- ❑ **Anticipating performance and cost progress (Germany, F)**
- ❑ **Integrating protection against negative inflation impacts**
- ❑ **Simple system, procedures, contracts, problems solving**
- ❑ **Integrating monitoring and possibility of adaptation**
- ❑ **Over-cost passed on all electricity consumers**



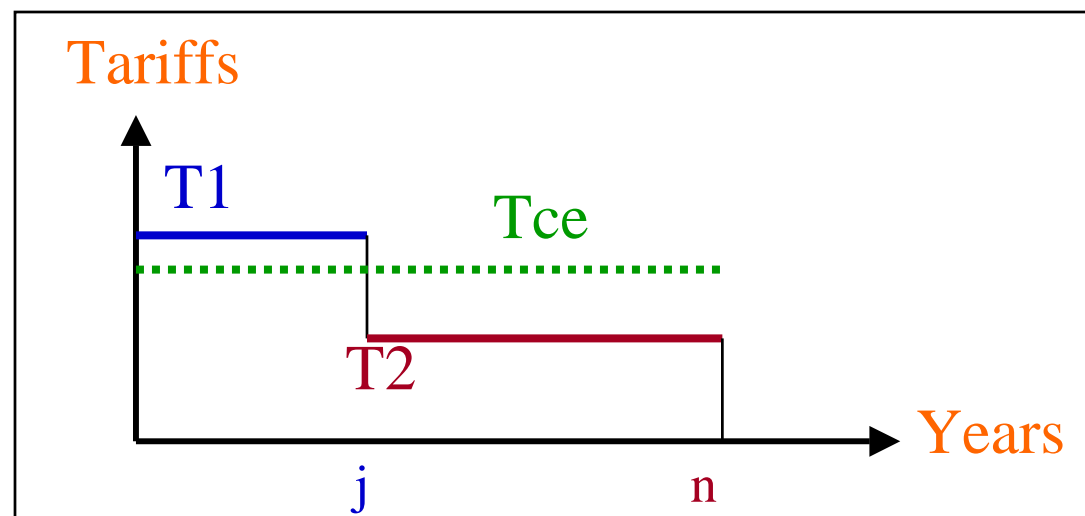
Example of the French onshore wind tariffs

❑ Two successive tariffs levels :

- ⇒ T1 fixed for all projects from years 1 to 5 (> 7/2006: 1 to 10)
- ⇒ T2 variable for projects from years 6 to 15 (> 7/2006: 10 to 15)
- ⇒ T1 and T2 define a virtual constant “equivalent tariff”, Tce

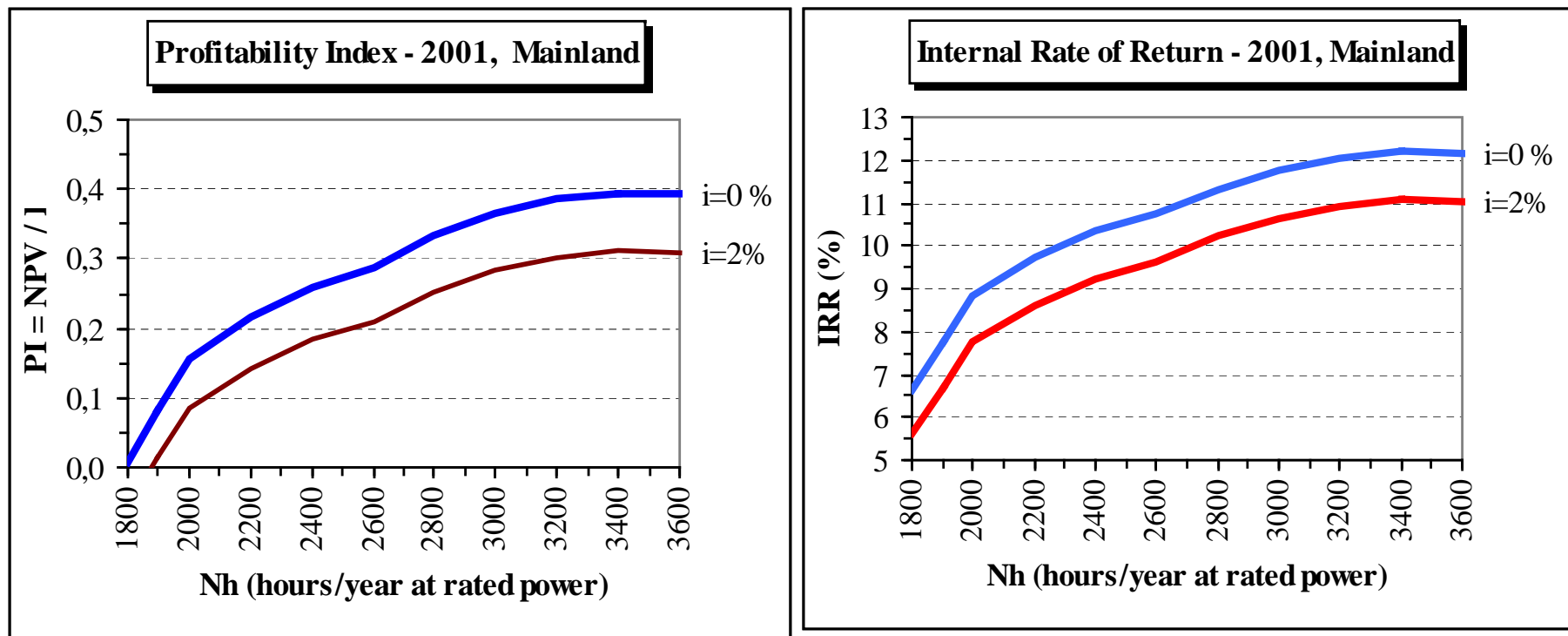
❑ For a specific project :

- ⇒ Nh = averaged E_y / P from values years 1 to 5 (hours/year)
- ⇒ T2: linear calculation from reference values of $N_h = E_y / P$
- ⇒ (Tce from (T1, T2, t = real discount rate = AWCC before tax)





Reference profitability : example of 2001 wind tariffs



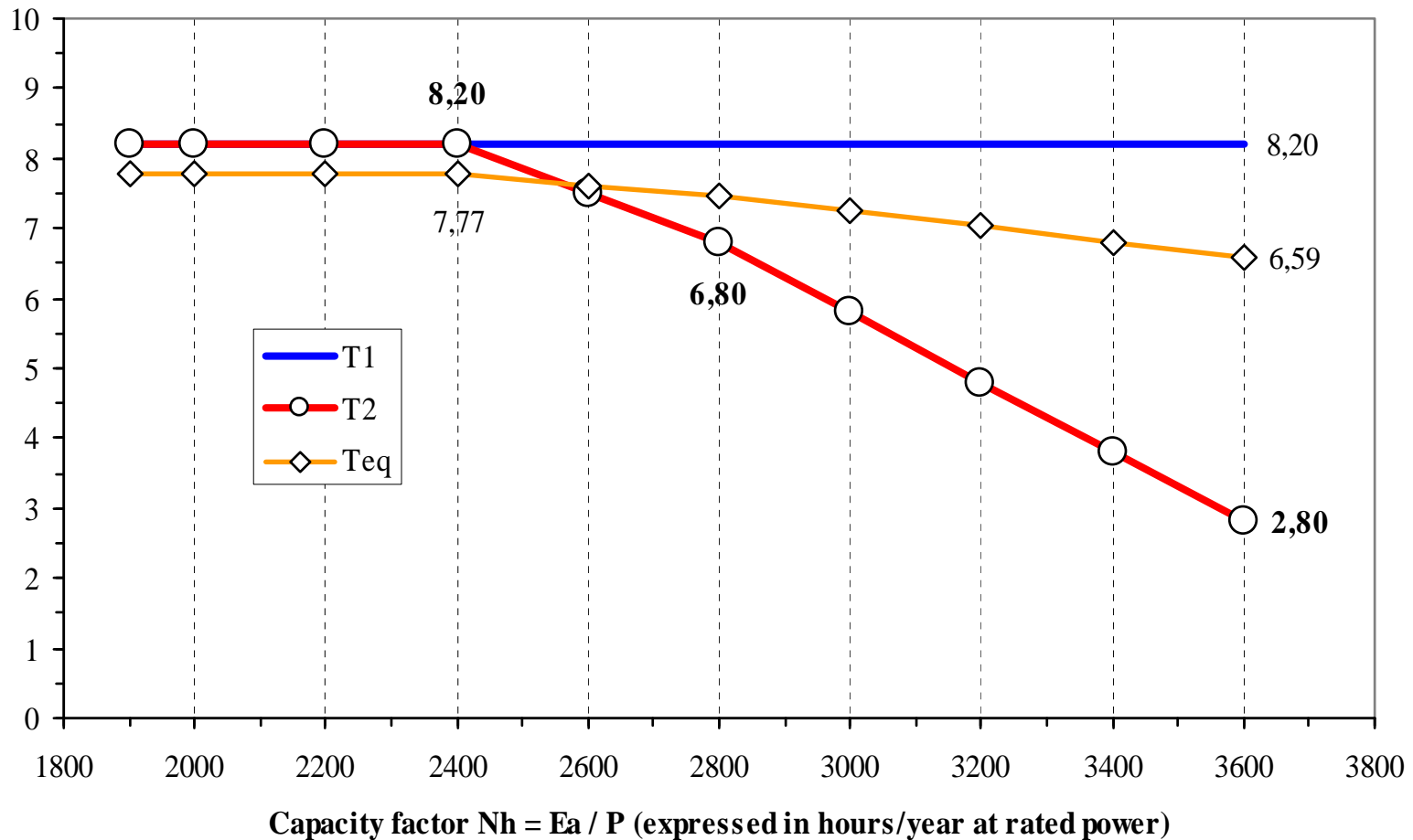
□ Reference case

- ⇒ Yearly O&M expenses: $K_{om} = 4\%$ of initial investment
- ⇒ Mean inflation rate 2001 - 2015: $i = 0\%$ or $i = 2\%$ / year
- ⇒ $PI = NPV/I =$ Profitability index = NPV per €invested



July 2006 onshore wind power tariffs

2006 Continental France Wind Power Tariffs Years 1 to 10 (T1), Years 11 to 15 (T2) and Equivalent Constant Tariff on Years 1 to 15

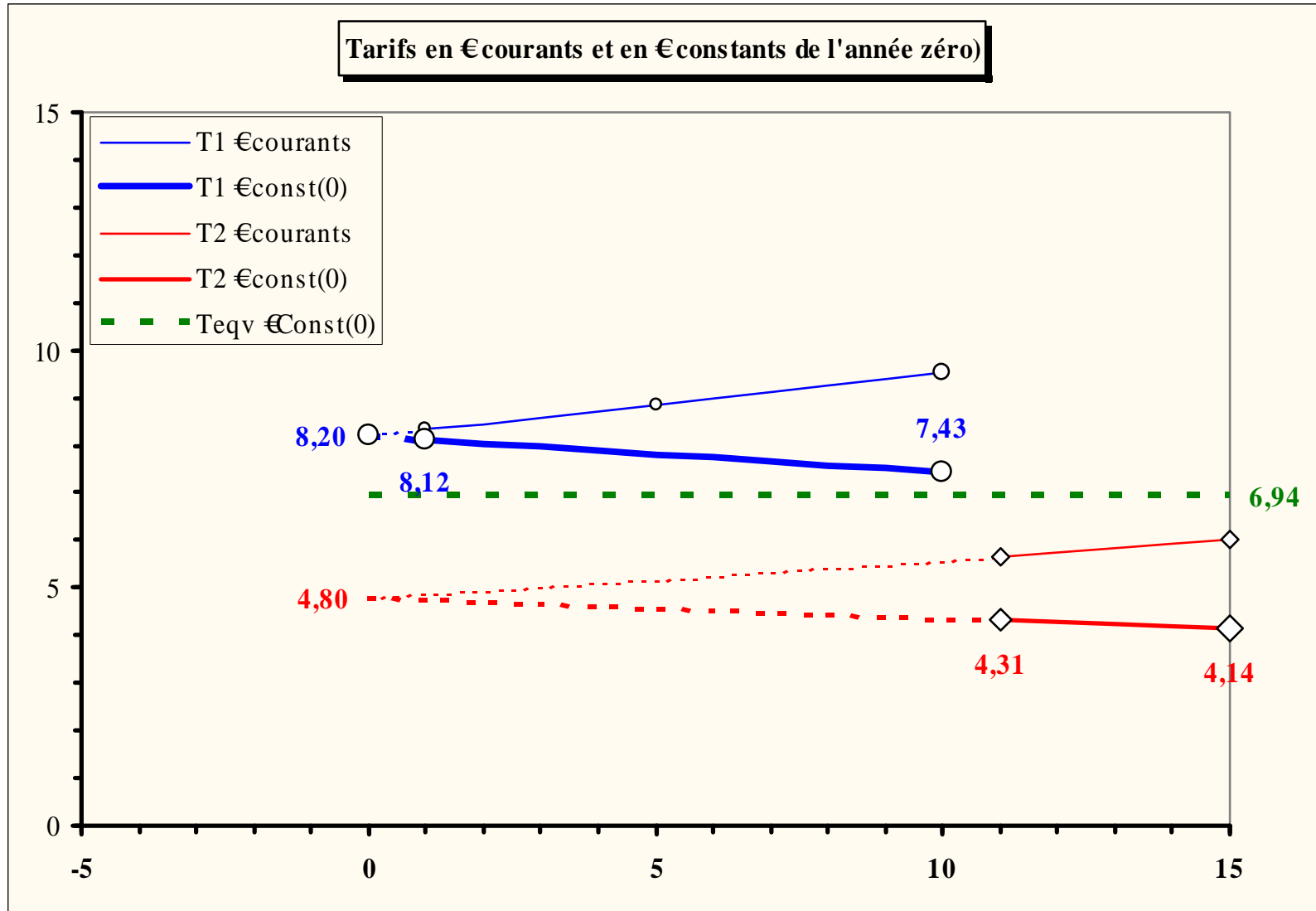


Equivalent constant tariff T_{Veq} are calculated here with a 6 % real discount rate and a 2 % inflation rate



Example of a 2006 onshore wind power tariff

3200 h/year project tariff evolution in current € and in constant € of year 2006, assuming $t = AWCCC = 6\%$ real, inflation rate $i = 2,5\%$ per year on 15 years





French Wind Tariffs are Efficient

❑ France was in 2007:

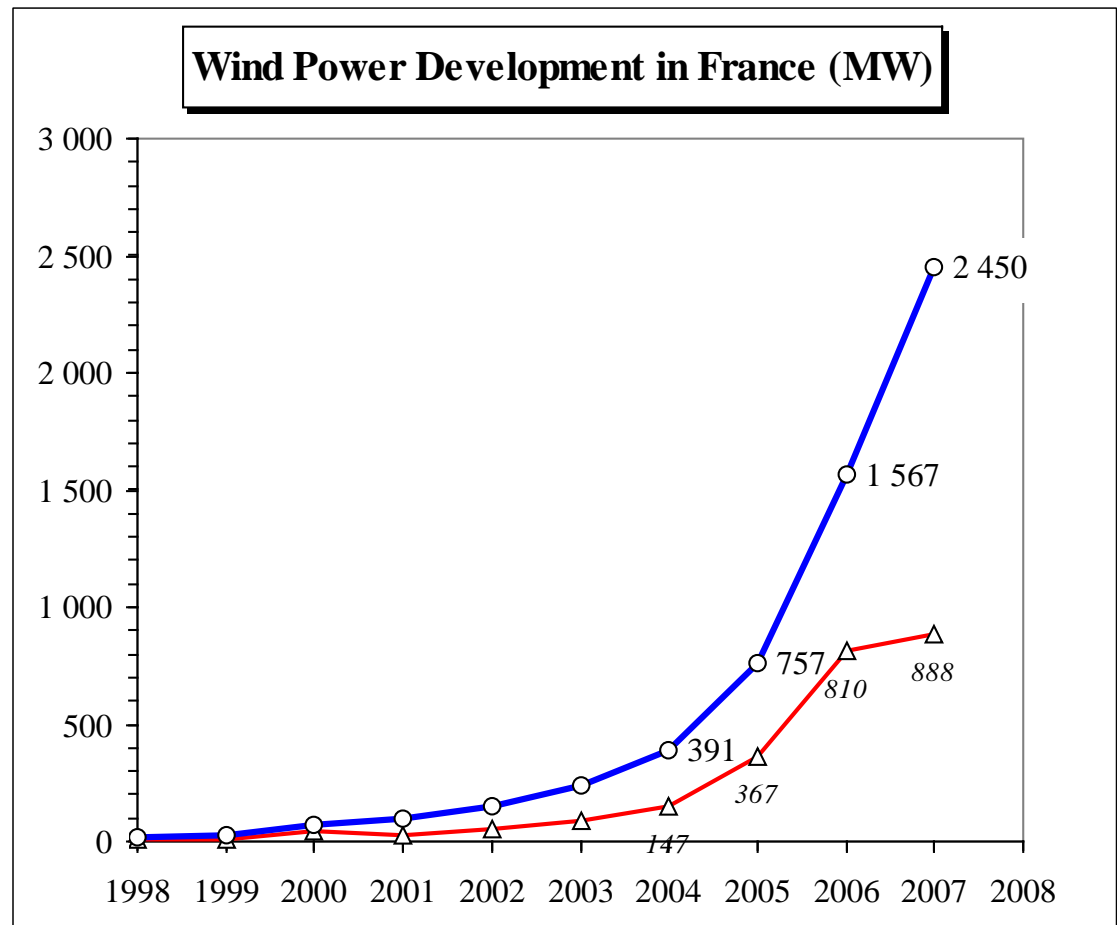
- ⇒ N° 8 wind capacity (world)
- ⇒ N° 5 wind market (third in EU)

❑ Jobs created:

- ⇒ < 100 in 1993
- ⇒ Around 1000 in 2000
- ⇒ Around 5000 in 2007
- ⇒ Towards 10 000 in 2010

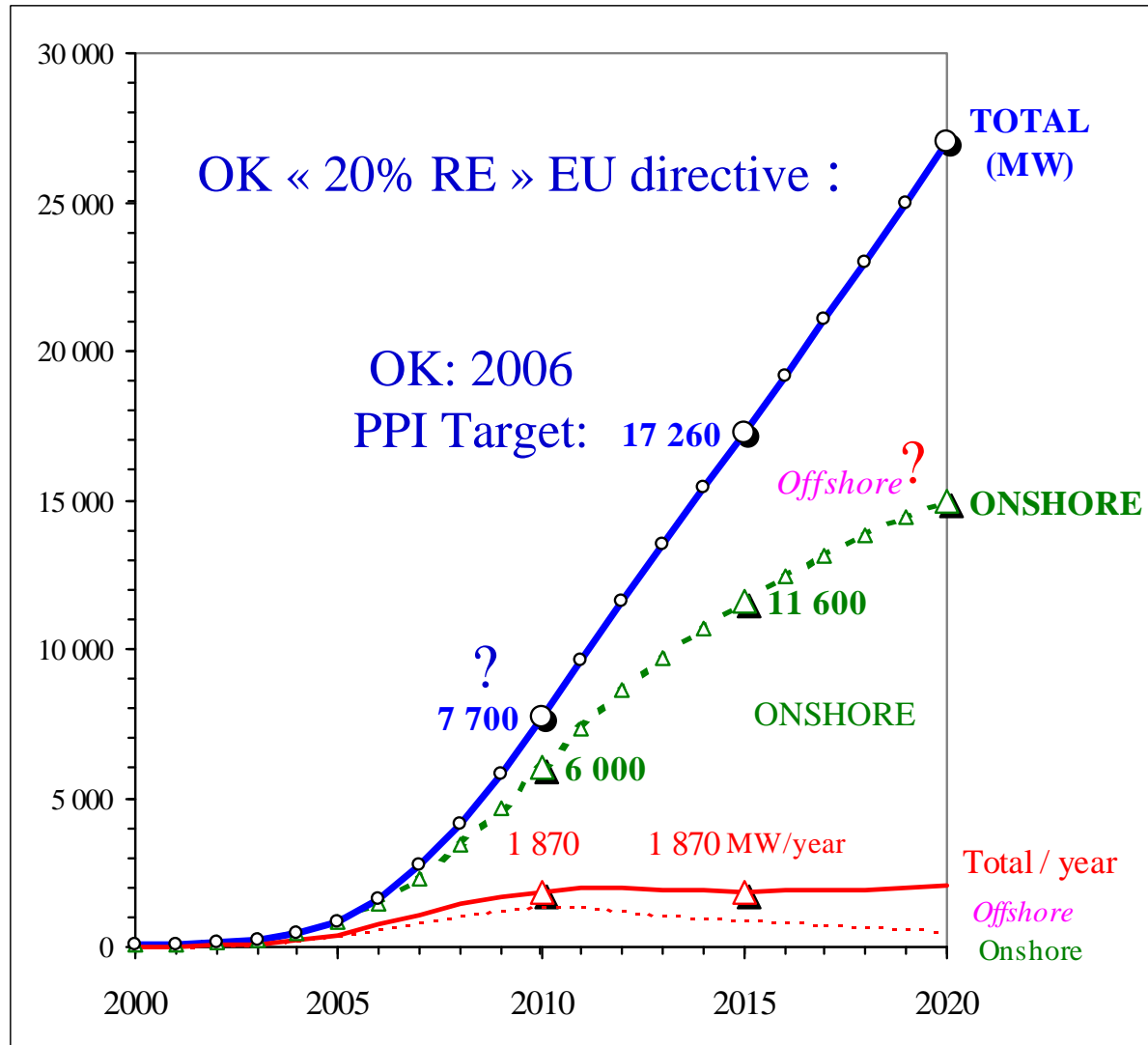
❑ FITS over-cost passed on electricity consumer

- ⇒ Based on the difference between FIT and electricity market price
- ⇒ < 5 % of public service charges
- ⇒ Less than 0.6 €family in 2007





2003 anticipated development still valid for 2015-2020



Source: B. Chabot, ADEME, Husum Wind 2003



Example of a Rational Design of a Wind Power Tariff System



Appropriateness between targets and profitability levels

□ Preliminary definition of targets

- ⇒ Increase of operating power and electricity production on 5 and 10 years
- ⇒ Quality of potential wind sites : **Vwind min, Vwind max**

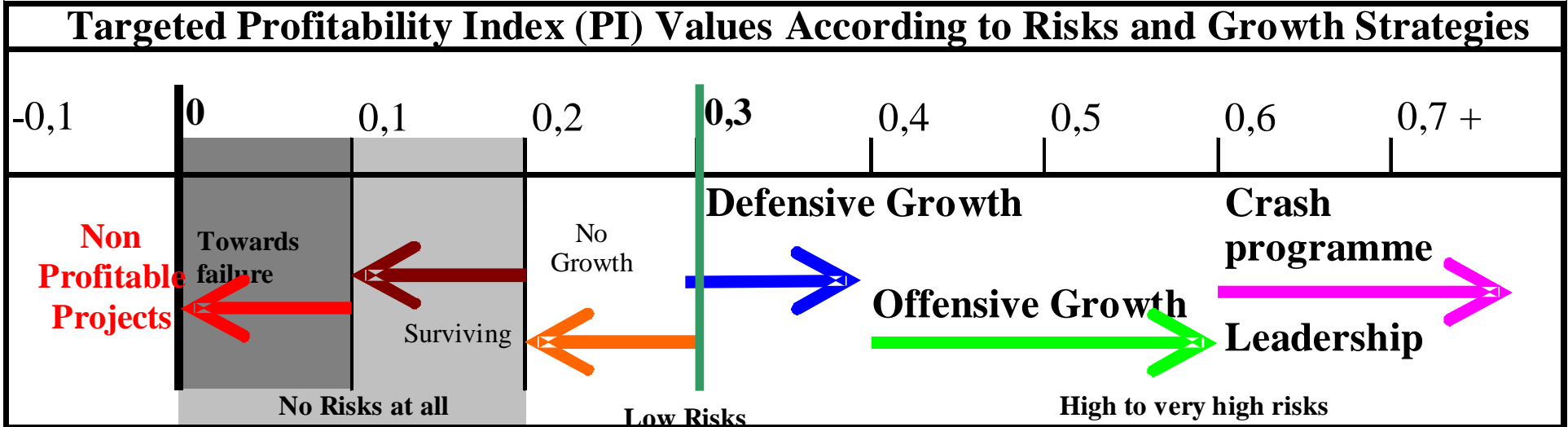
□ Defining fair and efficient profitability targets

- ⇒ From global projects economic profitability before tax
- ⇒ **Interest of the universal Profitability Scale based on Profitability Index**
- ⇒ Profitability Profile on different sites
 - ★ Minimum profitability on relevant less windy sites
 - ★ Maximum profitability on relevant more windy sites
 - Avoids windfall profits on those sites, limits wild competition for the access to those sites
 - Gives the priority signal to develop those sites (reducing kWh cost on short term)
 - ★ Intermediary profitability levels :
 - Continuity of profitability profiles = $f(V_m)$
 - Checking that geographical zones which should deliver most TWh give a sufficient profitability



Example of profitability target choice

- Using the Universal Profitability Scale based on the Profitability Index $PI=NPV/I$

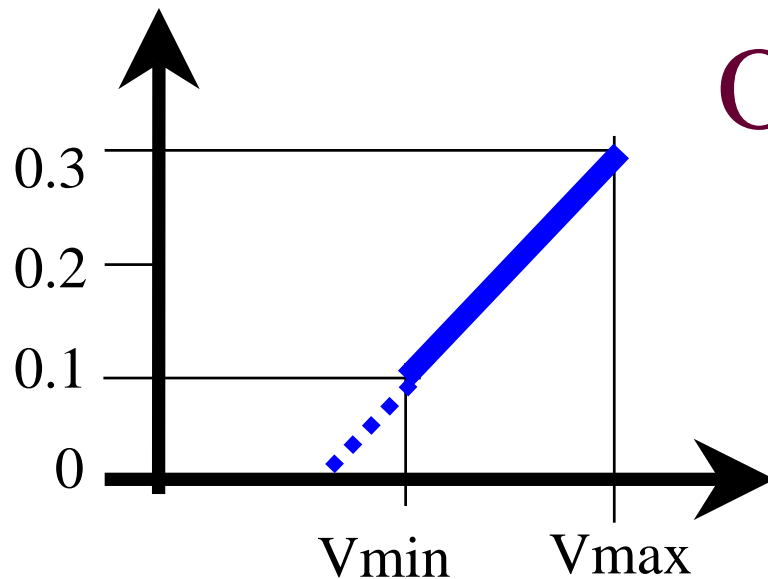




Examples of profitability profiles versus quality of sites

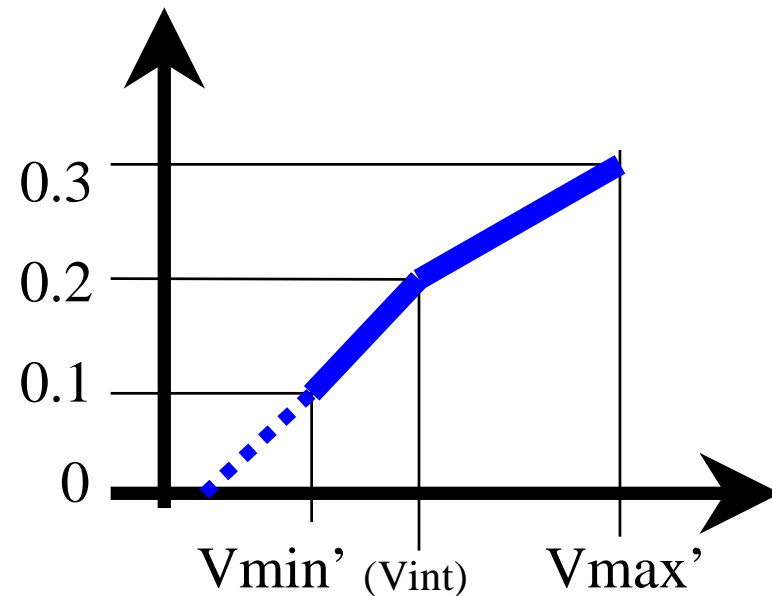
- ❑ **Advantage of using Profitability Index PI: directly proportional to NPV**
- ❑ **Performance criteria for wind power:**
 - ⇒ $E_{as} = E_y / S$ (kWh : m².year)
 - ⇒ Better than $N_h = E_y / P$ (h/year)

$$PI = NPV / I$$



Or:

$$PI = NPV / I$$





Profitability from targeted equivalent constant tariff T_{ce}

❑ Direct calculation from the targeted PI level and ratios :

⇒ **Tariff** : $T_{ce} = \{ (1 + PI) * CRF(t,n) + K_{om} \} * I_{us} / E_{as}$

⇒ Tce expressed in constant \$ of year (0)

❑ Definition of ratios:

⇒ **Tce** : constant required tariff (in constant \$ of year zero) which will deliver the targeted profitability level expressed in $PI = NPV / I$

⇒ **Eas** = E_y / S (kWh/m².year) with E_y = annual energy sold

⇒ **CRF(t,n)** = Capital Recovery Factor = $t / \{ 1 - [1+t] \exp(-n) \}$, t = discount rate = AWCC before tax

⇒ **Ius** = I / S (\$/installed m² of swept area)

⇒ **Kom** = D_{om} / I with D_{om} = yearly O&M expenses including provision for big repairs (for wind, typically $K_{om} = 4 \%$)



Conclusions

- ❑ **Market regulation in favour of RE electricity is rational and is simple and effective if based on fair and efficient tariffs**
- ❑ **Benefits from this regulation are rapidly outweighing its cost**
- ❑ **France 2001 and 2006 Feed-In Tariffs confirmed as the main wind development driver**
- ❑ **Same growth dynamic created now for PV and Biogas with 2006 relevant tariffs**
- ❑ **Future French wind and other renewable policy from the new 20 % European target for renewables in 2020 will require a continuity in success, based on fair and efficient tariffs**
- ❑ **An extension of FITs for renewable heat is also under consideration in France**
- ❑ **Sharing experience, methods and tools can avoid delays and unnecessary or risky tests or trials for FITs systems designs**