

Why Lease

- **Cheapest Way to Get an EV Now**
Net Cost = Cell Phone Plan
- **Easiest Way to Test EV Waters**
Only 2.5-3 Year Commitment
Drive “Their” Car for 3 Years

Why Lease a Chevy Bolt LT

- **Long-Range EV (259 mi)**
- **Good Battery**
- **Short Wheelbase**
- **Big Screen for Digital Maps**

Why Lease Now

- **End of Year Deals**
- **PG&E \$800 Subsidy Ending 2020**
- **Can't Trust State Post Covid**
- **Can't Trust APCD Post Covid**

California Subsidies

State	-\$2,000
SJVAPCD	-\$3,000
PG&E	-\$800
Total	<u>-\$5,800</u>

SJVAPCD = Only the Valley!

~ Cost of 3-Year 10,000 mile/year Bolt Lease

Lease	\$9,000
Down Payment	\$0
Federal Subsidy	\$0
State Subsidy	-\$2,000
SJVAPCD Subsidy	-\$3,000
PG&E	<u>-\$800</u>
Total	\$3,200

\$90/month Not Counting Gas Savings

= Cell Phone Plan!

What Every EV Should Have

- **DC Fast Charge Capability**
For Road Trips
- **Heated Steering Wheel**
- **Heated Seats**



Bolt Must Have Options

Mechanical Options (1)

- DC Fast Charging capability
\$750



Bolt Must Have Options



COMFORT AND CONVENIENCE PACKAGE

\$555

Highlights Include:

Inside rearview auto-dimming mirror

Heated driver and front passenger seats

Automatic heated steering wheel

Leather-wrapped steering wheel

More



Bolt Recommended Option

DRIVER CONFIDENCE PACKAGE

\$495

Highlights Include:

Lane Change Alert with Side Blind Zone Alert

Rear Cross Traffic Alert

Rear Park Assist

Current Lease Cost

- **\$6,400-\$9500**
- **Costco = -\$3,000**
- **Lease Return = -\$1,500**

Net Lease Cost

- \$600 - \$3,700
- \$20/mo - \$100/mo

Extra Costs

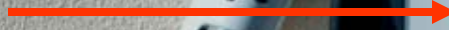
- **Shipping = \$350 - \$500**
- **Home Charger = ~ \$1,000**

EV Home Charge Station

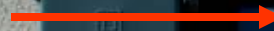
J1772 EV Plug



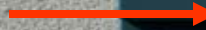
EVSE 240 V, 40 A



kWh Meter



Switch



NEMA 14-50
Receptacle



Checking Dealer Inventory

- **All GM Web Sites the Same**
- **Search Chevy Bolt LT**
- **Set Search Filter for Your Options**
- **Or Ask Internet Sales to do This**
- **Confirm “Window Sticker”**

Filtered Search

HOME NEW INVENTORY ▾ USED ▾ SPECIALS ▾

1 VEHICLE FOUND

NEW 2020 CHEVROLET BOLT EV

5dr Wgn LT

MSRP **\$40,230**

BOB STALL SAVINGS \$15,000

BOB STALL PRICE \$25,230

[See Important Disclosures Here](#)



Bob Stall Chevrolet

(800) 695-1311

*\$0 Down Delivers on Approved Credit. Not All Customers Will Qualify.




[Quick View](#)

43 photos




Paul Gipe, wind-works.org

Window Sticker




 Only 11 vehicles like this remaining

[CALL 619-327-9965](#) [REQUEST A QUOTE](#)

[FREE INSTANT CREDIT CHECK](#) [START ONLINE BUYING PROCESS](#)

 Price Watch  Save  Window Sticker

Estimated Date of Arrival 10/05/2020

[Get Pre-Approved](#)   

Window Sticker

Bob Stall Chevrolet

7601 Alvarado Road | La Mesa, CA 91942
SALES: (619)327-9965 | SERVICE: (619)272-6938



Window Sticker

2020 Chevrolet Bolt EV

Hatchback



Pricing

Destination Charge	SEE DEALER
Installed Options	
Interior Protection Package	\$220.00
<u>DC Fast Charging capability</u>	<u>\$750.00</u>
<u>Driver Confidence Package</u>	<u>\$495.00</u>
Driver Confidence II Package	\$495.00
Comfort and <u>Convenience Package</u>	<u>\$555.00</u>
Front and rear Black bowtie emblems	\$220.00

MSRP* **SEE DEALER**

VIN 1G1FY6S05L4129103
Engine Electric drive unit
Transmission Automatic
Trim LT

Dealers

- **Stevens Creek (San Jose)**
Ramon Martinez
rmartinez@chevroletstevenscreek.com
- **Bob Stall (San Diego)**
Travis Anderson
salesusers@ds.bobstall.com
DOES NOT SHIP!!!!!!!
- **And Many Others!**

Tips

- **Buy/Lease Near Year End (Now)**
- **Deal Only with Internet Sales**
- **Do Not Call Dealer**
- **Know What You Want**
- **Know What You Expect to Pay**
- **Be Flexible on Color**
- **Deal Only with “All in” or Out-the-Door Price**
- **Confirm Choice with VIN or Stock No.**

Inventory Today

- **Bob Stall = 1 Gray Bolt LT**
- **Stevens Creek = 16 Bolt LT**
White or Gray Only